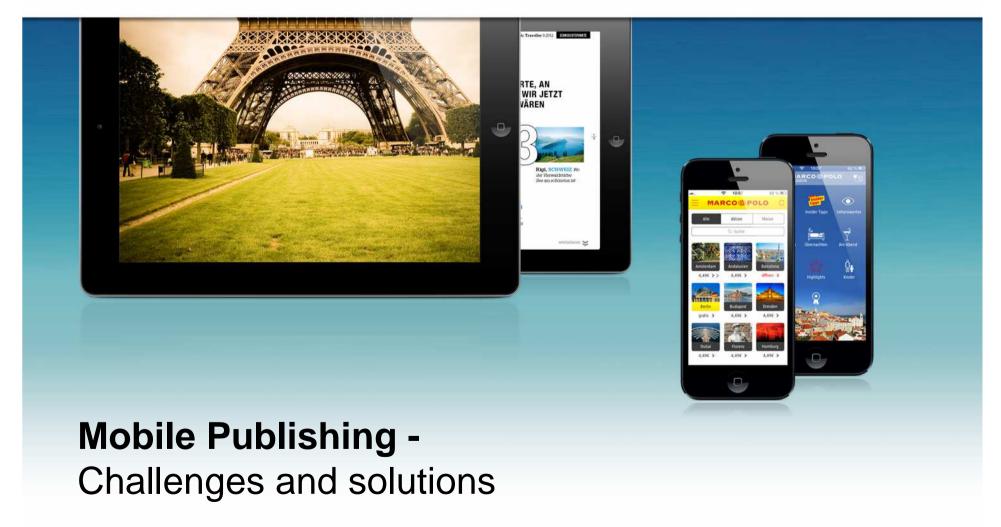
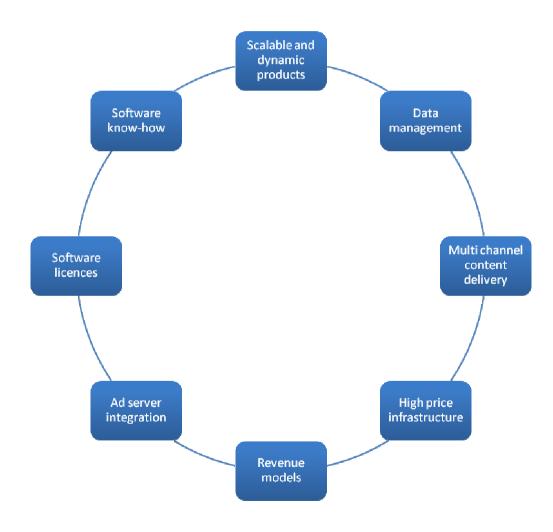
# \* MAIR DUMONT

World Publishing Expo Berlin 2013



Speaker: Till Issler

## Mobile Publishing - Challenges for publishers





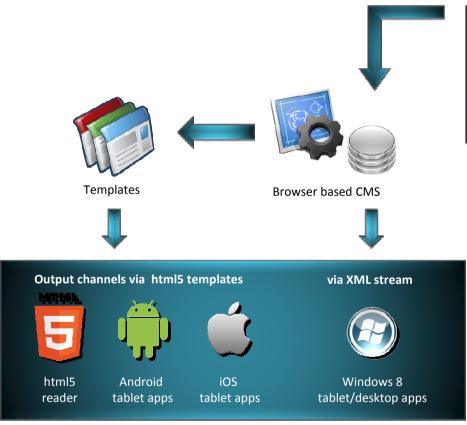
### MARCO®POLO travel magazine

- Monthly released travel magazine issues
- Issues available in several languages and cover multiple topics
  - Content varies from stories about small cities to huge country reportages
  - Breath-taking pictures taken by the best photographers
  - Video/audio recordings and 360° images
  - Meaningful Information about travel security, prices and trip scheduling
- Free of charge for our readers
- For iOS, Android (Play, Amazon, Samsung), Win 8 and web
- Revenue model: advertising
- Since Apple Newsstand release (March 2013)
  - Consistently 1st/2nd position at "Newsstand Category Travel"
  - Consistently in the top 30 of "Over All Newsstand Apps"





### Data management & multi channel content delivery

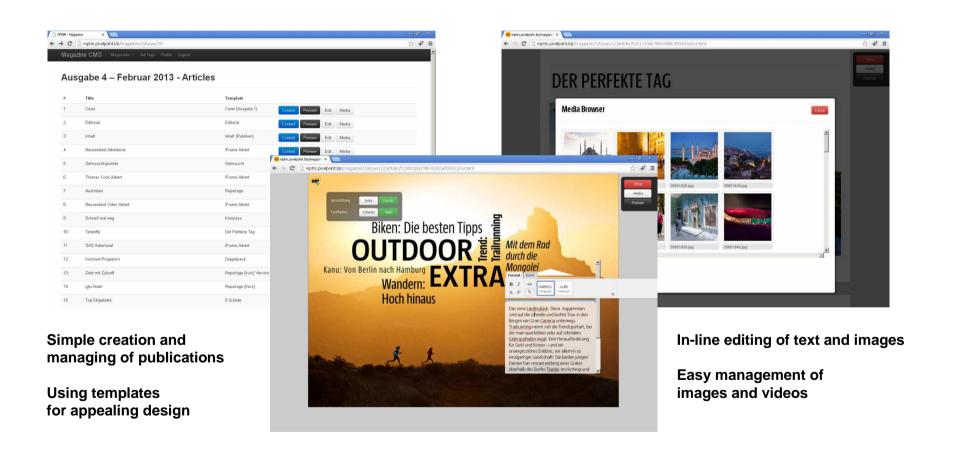








### MARCO POLO travel magazine - CMS



## MARCO POLO travel magazine -- One Click Publishing



#### Publish on all channels with just one click

- Apple iPad
- Google Play
- Samsung Apps
- Windows 8
- Amazon Apps
- Html5 Web Player



### Mobile Publishing - 360° Solution



#### Choose from four modules:

#### **Product**

- CMS
- Apps (iOS, Android, Win8)
- Webplayer

#### Media

- Ad-Marketing with MAIRDUMONT MEDIA
- Ad-Serverintegration into templates

#### **Editorial Staff**

- Writing of texts (multilingual)
- Video /Picture shoots (multilingual)
- Layout

#### Infrastructure

- Server hosting
- App store management



### Contact

#### **MAIRDUMONT**

Marco-Polo-Straße 1 D-73760 Ostfildern

#### Till Issler

Senior Product Manager Mobile Applications +49 (0)711/4502-1654 t.issler@mairdumont.com

